# **Sustainable Consumption Towards Action and Impact**

International scientific conference November 6<sup>th</sup>-8<sup>th</sup> 2011 Hamburg – European Green Capital 2011, Germany





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### **Welcome Addresses**



Welcome address by Volkmar Dietz Federal Ministry of Education and Research (BMBF)

Dear Madams, dear Sirs.

I am pleased to welcome you in the name of the German Federal Ministry of Education and Research (BMBF) on the occasion of the Sustainable Consumption Conference 2011 in Hamburg.

2011 has been a year of great changes, not least because it will go down in history books as the year of the nuclear disaster of Fukushima, which has not only had serious effects on the regional living conditions and national economy of Japan, but has also led to a rethinking of the framework conditions of the energy and resource intensive lifestyle in our modern societies across the world, including in Germany. In Germany, the Federal Government has set some ambitious goals with the "energy turnaround". The restructuring of the energy system and the measures to increase energy efficiency will also have an impact on the living environment and consumer behaviour of the population at large. The social transformation processes that are linked to it require scientific guidance, and for this purpose, corresponding research programmes have been prepared in many countries, including by the BMBF in Germany.

The Federal Republic of Germany has been aware of the numerous challenges that come with the goal of sustainable development with its ecological, social and economic dimensions since before the Fukushima disaster. Research about sustainability has received massive support for many years and has recently been given a new direction with new programmes. Thus, the Federal Minister Prof. Dr. Annette Schavan presented the framework programme "Research for sustainable development (FONA)" to the public in February 2010. This programme has received over 2 billion Euros in funds in 5 years. In addition, the Federal Government of Germany passed the 6<sup>th</sup> energy research programme in August 2011, through which a further 3.5 billion Euros will be invested in research. This represents an increase of approximately 75% compared to the previous programme.

More than ever, research and science are asked to find new approaches, and thus drive forth the necessary innovations. In this context, new social solutions are just as necessary as technological innovations. That is why the BMBF focuses on the promotion of socio-scientific approaches in addition to the technological research. Since 2001, the "Social-ecological Research (SÖF)" and the "Economics for Sustainability (WIN)" programmes have been awarded a yearly budget of about 9 million Euros. The objective of this inter- and transdisciplinary research is to study social transformation processes towards sustainability, and to support policy-makers, companies, intermediaries and the population through evidence-based recommendations for action.

The Sustainable Consumption Conference 2011 is one of the highlights of the focal topic "From Knowledge to Action – New Paths towards Sustainable Consumption" of this society-related sustainability research. In this focal topic, between 2008 and 2013, ten project groups and an accompanying research project were awarded a total of 10.6 million Euros in funding. The basis for the funding was the discrepancy between the awareness of the problems and the possibilities for solutions on the one hand, and a slow implementation on the other. The central questions were: how can this discrepancy be reduced? What are the conducive and problematic aspects for sustainable consumption to prevail?

Is the online sale and purchase of second-hand products changing individuals' consumer behaviour? What sustainability potential is linked to this activity? How can daily habits that require the consumption of electricity at the workplace be changed? Do major changes in one's personal life career represent opportunities to modify one's consumer behaviour towards greater sustainability? These are only a few of the questions that researchers from across Germany and from the most different disciplines have researched in an inter- and transdisciplinary way, in collaboration with partners from the field.

Today, numerous and highly promising results are available about these aspects – as well as many others – of the promotion of sustainable consumption. These results are not only of interest to Germany – this is something of which I am convinced! This is what led the BMBF to organise the formal scientific conclusion of the focal topic in the form of an international conference. In a central field of research about sustainability, this conference aims to make the available research results about sustainable consumption in Germany visible, promote the international discussion of the researchers and strengthen the network of the international community.

I am glad that you have accepted our invitation to Hamburg. I wish you an insightful time, fruitful discussions that cross disciplines and country borders, as well as a nice stay in Hamburg.

Dr. Volkmar Dietz

Head of Division 721 "Basic Issues Sustainability, Climate, Energy", German Federal Ministry of Education and Research (BMBF)



Welcome address by Holger Lange Hamburg Ministry for Urban Development and Environment

Dear Visitors.

Hamburg is a vibrant metropolis in the North of Germany. Both visitors to the city and its inhabitants are always impressed by the port, which is the core of Hamburg's economy, as well as by the wide range of cultural offers and aspects of its urban development, such as the Hafencity, the water areas and parks. Hamburg is a prime example of how a dynamic business location can reach demanding environmental protection targets, which makes it a waterside city in which life is really worth living. In addition, Hamburg is often described as the gateway to the world: global trade aspects are reflected in its title as Fair Trade Town, gained in May this year.

The European Commission awarded Hamburg the title of European Green Capital 2011, highlighting the city's achievements, such as the measures it has taken to mitigate climate change, its waste water management system and ecological public procurement. At the same time, this title is an incentive to continue acting in an exemplary manner in environmental protection, as for example in the context of the International Building Exhibition (IBA) in 2013.

One of the focal points of the European Green Capital 2011 is the Train of Ideas, which spreads the best ideas for urban environmental protection from Hamburg and other cities through Europe. The Train of Ideas has travelled to 17 European cities and disseminated best practices thanks to its interactive exhibition.

Under the slogan "The whole city participates", the European Green Capital 2011 aims to motivate the inhabitants of Hamburg to aim for greater environmental protection. Many associations, initiatives, educational institutes and companies have answered the call: about 500 events and 80 environmental tours have already been carried out or are being planned. There is something for everyone, ranging from the International Environmental Law Conference and the Environmental Business Summit to the Environmental Youth Summit. For example, the tree-planting campaign "My Tree – My City" is calling upon the inhabitants of Hamburg to donate funds to plant trees in specific locations on their doorstep.

Topic-based discussions are an essential component of Hamburg's role as the European Green Capital. Various players and interested parties discuss issues relating to the future at the "European Green Capital in Dialogue" events in Hamburg. Within this framework, policy-makers, companies, associations and citizens develop new approaches to solutions. Issues raised include: how to raise awareness about sustainable consumption amongst Hamburg's citizens and how to move from a waste economy to a resource economy.

Top-class symposiums complete the programme of events. We are particularly pleased that Hamburg was chosen to host the international scientific conference "Sustainable Consumption – Towards Action and Impact". Sustainable consumption is one of the six topic areas of the European Green Capital and a key to meeting the challenges of the future. I hope you enjoy a productive exchange with colleagues from near and far and learn a great deal!

Holger Lange

State Secretary, Hamburg Ministry for Urban

Development and Environment



Welcome address by Dieter Lenzen University of Hamburg

Ladies and Gentlemen,

On behalf of Universität Hamburg, I welcome you to the Sustainable Consumption Conference.

Not just Hamburg the European Green Capital in 2011, but also Hamburg the center for science and scholarship is bound to the idea of sustainability in a number of ways. As a beacon of light with international reach, the KlimaCampus associated with the research cluster CliSAP (Integrated Climate System Analysis and Prediction) – deserves first mention. Since funding through the German Excellence Initiative commenced in 2007, the KlimaCampus has bundled and networked climate research within Hamburg. In addition to basic research in the natural sciences, it focuses on the social consequences of climate change and the opportunities for action available to society. Eighteen University institutes representing a wide range of disciplines together with external partners such as the Max Planck Institute for Meteorology, the Helmholtz Zentrum Geesthacht and the German Climate Computing Center are involved in the KlimaCampus.

Thematic discussion about sustainability in research and teaching makes up only one dimension of Universität Hamburg's all-encompassing understanding of the term. In our institutional strategy – deemed "visionary" by the Federal Excellence Initiative's referees – we also developed instruments and methods designed to anchor sustainability in research and teaching as both a principle of future-oriented

science and scholarship and in relation to structures and processes at the University (pedagogical and institutional dimensions together with critical reflection upon research and teaching). Our aim is to become a "university for a sustainable future". We are continuing to develop and implement this strategic concept in the newly established Competence Center Sustainable University. The Competence Center initiates and implements cross-school sustainability research projects within these dimensions. It also serves as an academically driven experimental laboratory and incubator for new concepts, approaches, procedures and methods that address both questions about the sustainable university and its future prospects. As an important contribution to sustainability, the center funds young scientists and maintains a postdoctoral research group.

Universität Hamburg underpins its drive towards sustainability in education, science and scholarship by reflecting upon its own actions in environmental matters and responding accordingly. We are in the process of producing a sustainability report and have already started an environmental management system through the successful Ökoprofit Program. One current focus area is procurement behavior and the University has already begun changing its purchasing routines. We are nonetheless eager to take on board strategies or impulses developed during this conference that encourage individuals in organizations to use resources more efficiently!

Finally, I would like to wish you all a stimulating conference and an enjoyable stay in Hamburg.

D. Co-

Prof. Dr. Dieter Lenzen
President of Universität Hamburg



Welcome address
by Ruth Kaufmann-Hayoz
Scientific Committee

Dear Participants,

On behalf of the Scientific Committee and the other scholars of the focal topic "From Knowledge to Action – New Paths towards Sustainable Consumption", I welcome you to the international conference "Sustainable Consumption – Towards Action and Impact". Private consumption is a ubiquitous social practice and an economic driving force, yet at the same time, its socio-cultural and environmental impacts are often in conflict with important sustainability goals. In order to properly understand the challenge of "sustainable consumption", identify unsustainable patterns of consumption and find paths toward change, a collaborative effort of researchers from different disciplines is needed.

This conference is new and unique. Unlike most scientific conferences that are regular meetings of established disciplinary communities, it does not rely on an institutionalised scientific community, but brings together scholars from a wide range of academic disciplines (e.g. Sociology, Psychology, Economics, Political Science, Ethics, to name but a few). Thanks to the innovative and ambitious "Social-ecological Research" funding initiative of the German Ministry of Education and Research, a nucleus of an inter- and transdisciplinary scientific community dealing with complex sustainability issues has formed in Germany over the past years. It is high time to make this visible and to promote the respective international academic discourse.

We are grateful and feel privileged to hold this conference, which offers an excellent opportunity to strengthen the emerging international network of Sustainability Research.

To our great pleasure, the conference has received a strong response. More than 250 abstracts were submitted from all over the world. They were reviewed by two independent reviewers each and thoroughly examined within the Scientific Committee. As a result, the conference programme lists 105 oral presentations in 38 sessions. two round tables, and 28 posters that are commented in six guided poster tours. Several highly distinguished and internationally known scholars in the field will deliver keynote addresses. The Pre-Conference for Young Researchers, which was planned and organised by young researchers in the focal topic, focuses on the perspectives of young academics in the field of Sustainability Research. The conference also features the "Lab of Ideas and Cooperation" which offers activities to stimulate the advancement of inter- and transdisciplinary research on Sustainable Consumption and the collaboration within the community.

From the beginning it was clear to us that this conference should not only provide discussions about sustainable consumption, but should also be "sustainable" itself in terms of an integrated consideration of its ecological, social and economic aspects. Therefore, we have published our sustainability commitment and are implementing a sustainability concept with specific measures, especially in the sensitive fields of transport, catering and accommodation. We are convinced that observing integrated sustainability standards does not diminish but, quite to the contrary, increases quality of life and wellbeing. We hope to show this in an exemplary way within the small framework of this conference, and to learn by it.

The Scientific Committee and the Conference Management hope that you feel comfortable and well taken care of during the conference. I wish all of us very stimulating exchanges and great learning experiences.

Prof. Dr. Ruth Kaufmann-Hayoz

Chair of the Scientific Committee

Ruth Kan hum

### **Aim and Topics of the Conference**

The focus of the conference is on consumer behaviour, its social and cultural embeddedness, and its interdependencies with institutional, economic, physical and political frameworks. Researchers from different disciplines (e.g. Sociology, Psychology, Economics, Political Science, Business Administration, Environmental Sciences, Ethics), studying different fields of consumption (e.g. residence, mobility, nutrition, clothing, leisure) are addressed and invited to present and discuss new research findings on sustainable consumption. The conference aims to promote a comprehensive academic discourse on issues concerning sustainable consumption.

In modern societies, private consumption is a multi-faceted and ambivalent phenomenon: it is a ubiquitous social practice and an economic driving force, yet at the same time, its consequences are in conflict with important social and environmental sustainability goals. Finding paths towards "sustainable consumption" has therefore become a major political issue. However, despite considerable knowledge about the unsustainability of current consumption patterns and numerous initiatives in the field of consumer information, a general trend towards sustainable consumption has yet to develop.

### The Topics of the Conference

The colours help you to keep track of the different topics of the conference.

#### 1 Determinants of consumer behaviour

Key questions: What are the key psychological, socio-cultural, economic and physical factors that influence consumer behaviour? Which conditions facilitate or inhibit sustainable consumption? What motivates sustainable consumer behaviour (e.g. Why do people buy fair-trade products? What trade-offs are made between product attributes?)?

### 2 Steering consumer behaviour

Key questions: What are the most promising ways to promote the transformation of consumption patterns towards sustainability? Which designs and mixes of policy instruments are effective? How can new consumer roles (e.g. change agents, lead users, prosumers) lead to more sustainable consumption?

### 3 Effects and evaluation of consumption patterns

Key questions: What are the social, cultural, institutional, ecological and economic impacts of different consumption patterns in different fields of consumption, and how can they be assessed? What can modified consumer behaviour patterns contribute to a sustainable development of society?

### 4 Theoretical and methodological issues of research on sustainable consumption

Key questions: What are adequate theoretical and methodological research approaches to gain solid knowledge on sustainable consumption? What is the added value of particular mixes of qualitative and quantitative methods? In what ways do different action theories apply to different phenomena of consumer behaviour? What are the special challenges of interdisciplinary and transdisciplinary research in the field of sustainable consumption?

# 5 Conceptual and normative issues related to sustainable consumption

Key questions: What theory of needs and/or of good life is especially forward-looking and promising for the field of sustainable consumption? What type of consumption can be referred to as "sustainable"? What criteria must be used to assess the level of sustainability of consumption and consumer behaviour? What issues about responsibility and justice are raised in the context of sustainable consumption?

# 6 Gender issues in connection with sustainable consumption

Key questions: How are gender relations and sustainable consumption linked to each other? What is the relevance of these links, especially for the design of interventions aiming to promote sustainable consumption? Are there gender-related responsibilities for different types of consumption activities (e.g. investments vs. daily shopping)? Are there gender-specific responses to intervention strategies?

### 7 Thematic symposium:

# "Do households save electricity through feedback based on Smart Metering systems?"

Based on the findings of different Smart Metering research projects in different countries, the goal is to draw conclusions about the lessons learned and to analyse the need for further research.

### 8 Thematic symposium:

"Interactive value creation, participation and open innovation – drivers towards sustainable consumption?"

Do lead users in open innovation projects on consumption generate sustainable products? Do processes of interactive value creation increase the success, i.e. diffusion, of sustainable goods and services?

### **Pre-Conference for Young Researchers**

The pre-conference "Research on Sustainable Consumption—Present and Future Perspectives for Young Academics" will provide a forum to discuss the present and future conditions and aims of research on sustainable consumption as well as sustainability research in general. In particular, it is intended to reflect upon the role young researchers currently play and could play in this inter- and transdisciplinary field of research. Furthermore, a setting will be provided to discuss and develop concepts and approaches to research on sustainability and exchange experiences, as well as network with both young and more experienced researchers from different countries.

The program will start with a moderated session that seeks to facilitate an exchange and networking among the participants. After that, an introductory session will bring together both experienced and young academics concerned with sustainability research and practice. First, the session will focus on the special field of research on sustainable consumption and then it will extend to sustainability research in general.

Invited researchers concerned with inter- and transdisciplinary sustainability research will open the session with short introductory notes tackling the following questions:

- What are the present and possible future frameworks and theoretical paradigms for inter- and transdisciplinary research on sustainable consumption that cross different disciplines and feed into sustainable development?
- What kind of change is the current research on sustainable consumption aiming at: an 'aesthetic surgery' of established consumption production systems or a more profound 'social-ecological' transformation? What kind of trends (e.g. efficiency or sufficiency) are supported?
- What is expected of the 'next generation' of researchers? How can young academics prepare for the future challenges of inter- and transdisciplinary research on sustainability and how can they receive support from senior researchers, institutional frameworks and learning opportunities?

The introductory notes will be followed by a moderated discussion between the speakers and the audience. One aim of the discussion is to gather input and potentially find further topics for the open space session in the afternoon.

The rest of the day will be characterized by 'open spaces' starting with a lunch break where participants have the chance to chat with the speakers of the morning session in an informal setting. During the open space in the afternoon, different topics concerning the present and future situation of sustainability research will be discussed at parallel roundtables. Participants were encouraged to announce and moderate roundtables with topics of their own interest. Participants are invited to propose roundtable topics during the pre-conference, e.g. by picking up or continuing discussions from the morning or announcing their interest beforehand. During the open space session, everyone is free to join and take part in different discussions. The results of the roundtable discussions will be presented on posters in a poster session.

### **Keynote Speakers and Speakers at the Pre-Conference**

#### Erik Assadourian

#### Worldwatch Institute, USA

Erik Assadourian is a senior fellow at the Worldwatch Institute and director of the "State of the World 2010: Transforming Cultures: From Consumerism to Sustainability". "State of the World 2010" investigates the need to transform cultures so that living sustainably feels as natural as living as a consumer feels today. He has explored many aspects of what a sustainable world could look like, including investigating a new economic system built around well-being rather than consumerism, how corporations could drive sustainability rather than hinder it, and how to engage communities to accelerate sustainable development.

### Simonetta Carbonaro

### University of Borås, SWE

Simonetta Carbonaro is professor of Humanistic Marketing and Design Management at the Swedish School of Textiles, University of Borås and she is visiting professor at The London College of Fashion. She carries out research in the area of consumer ethos and behaviour, forecasting the directions consumer culture is moving in. She is involved with Design of Prosperty, an action oriented transdisciplinary center focusing on design for change. Further engagements include the Gottlieb Duttweiler Institute for marketing and social sciences and business consultancy as a senior strategic advisor with retail companies.

#### Lucia Reisch

### Copenhagen Business School, DK

Lucia Reisch is a full professor at Copenhagen Business School's Centre for Corporate Social Responsibility and a permanent guest professor for "Consumer Research and Consumer Policy" at Zeppelin University, Friedrichshafen (Germany). She is currently involved in several national and EU research projects on sustainable consumption, material and resource efficiency, sustainable energy use and production. She is the editor in chief of the Journal of Consumer Policy and is a member of several scientific boards and policy advice committees related to consumerism.







### Inge Røpke

### **Technical University of Denmark (DTU)**

Inge Røpke is an ecological economist and associate professor at the Technical University of Denmark, Department of Management Engineering, Section for Innovation and Sustainability. She has published widely on technology in everyday life, ecological economics, and the relationship between consumption and the environment. In collaboration with Lucia Reisch, she united a group of distinguished scholars to publish a reader on the latest state of knowledge on sustainable consumption. Her latest research has been focused on consumption from a practice theory perspective, energy use and information technology as well as consumers' role within the growth engine.



### Elizabeth Shove

### **Lancaster University, UK**

Elisabeth Shove is a professor of Sociology at Lancaster University. Her current research focuses on the relation between consumption, everyday practice and ordinary technology. She holds an Economic and Social Council (ESRC) Climate Change Leadership Fellowship on "Transitions in practice: Climate change and everyday life". Her further engagement involves the management team of the Sustainable Practices Research Group (SPRG), where she also acts as a co-investigator of three research projects on the cooling of occupied spaces, theoretical and conceptual integration of sustainable practices, and behavior with regards to sustainable consumption.



### **Kate Soper**

### **London Metropolitan University, UK**

Kate Soper is emerita professor of Philosophy at London Metropolitan University, and a visiting professor at Brighton University. She has published widely on environmental philosophy and theory of needs and consumption. Her more recent writings include What is Nature? Culture, Politics and the Non-Human (Blackwell, 1995), Citizenship and Consumption (co-editor, Palgrave, 2007) and The Politics and Pleasures of Consuming Differently (co-editor, Palgrave, 2008). Her study on 'Alternative hedonism and the theory and politics of consumption' was funded in the ESRC/AHRC 'Cultures of Consumption' Programme (www.consume.bbk. ac.uk).



### **Arnold Tukker**

### Norwegian University of Science and Technology (NTNU), NO

Arnold Tukker is a professor of Sustainable Innovation at the University of Science and Technology (NTNU) in Trondheim. His field of research comprises the combination of sustainable innovation and analysis of environmental impact, sustainable design as well as sustainability at an urban level. Beyond his academic involvement, he is the Manager of the sustainable innovation program at TNO, an independent research organization based in the Netherlands. His experience includes several EU projects such as SCORE! and EXIOPOL.



#### Bas van Vliet

### Wageningen University, NL

Bas van Vliet is assistant professor of the Environmental Policy Group at Wageningen University since 2002. His main field of research concerns sustainable consumption and production with a particular specialization in environmental management of urban infrastructures (water & sanitation, waste, energy) as they are linked to social aspects of technological environmental innovations and systems of provision. His academic background combines environmental sciences with environmental sociology, which he has brought into an effective relationship by analyzing water, energy and waste services consumption-production patterns in Europe, East Africa and Vietnam.



### Alan Warde

### **University of Manchester, UK**

Alan Warde is a professor of Sociology and a Professorial Research Fellow at the Sustainable Consumption Institute (SCI), University of Manchester. His current research includes the sociology of consumption, food, theories of practice, sociology of culture, and the analysis of sustainable consumption. In the years 2010–12 he is the Jane and Aatos Erkko Visiting Professor in Studies on Contemporary Society at the Helsinki Collegium for Advanced Studies, University of Helsinki, Finland. His research project for this appointment is called "Consumption and sustainability: towards a social scientific understanding".



# **Conference Programme Overview**

### Pre-Conference Programme, Sunday, November 6th

08:30	Pre-Conference – Registration Opening and Welcome Coffee
09:00	Get-together, Network, Exchange
10:00	Introductory Session – The Sustainability of Sustainability Sciences – Future Challenges for Young Academics
	Introductory notes and discussion with Simonetta Carbonaro, Kate Soper, Bas van Vliet
12:00	Lunch
13:30	OPEN Sustainability Research SPACE – Approaches, Challenges and Possibilities
16:00	Poster Session – Results of the Open Space
	1 Oster Oceasion - Results of the Open Opuce

### Conference Programme, Sunday, November 6th

16:15	Main Conference – Registration Opening
17:15	Opening Ceremony
18:15	Keynote Alan Warde – Climate change, behaviour change and sustainable consumption
19:00	Opening Reception

### Conference Programme, Monday, November 7th

08:30	Welcome Coffee							
09:00	Keynote Elizabeth	Shove – Sustainab	le practices: Beyor	nd the ABC				
09:45	Coffee Break							
10:15	Sessions A							
	Personal Determinants of Consumer Behaviour	Influence of Modes of Communication on SC	Participation and Empowerment	Culture of Online-Trading	Changing Communities	Resource-Demand of Different Groups/Milieus	SC in Precarious Economic Conditions	Product Perception and Labelling
12:00	Guided Poster Tou	urs I, Q&A-Talk I, Sy	nthesis Results of	the Focal Topic I				
12:30	Lunch							
13:30	Keynote Kate Sop	er – Towards a sust	ainable flourishing	: Democracy, hedonism	and the politics of	prosperity		
14:30	Sessions B							
		Social Distinction	Promoting SC in Educational	Influences on Household Energy Consumption	Round Table: Benefits and Challenges	Determinants of Sustainable Food	Thematic Symposium – Smart Metering I:	Thematic Symposium – Open Innovation I: Lead
	Implementation of Sustainable Lifestyles I	Through SC	Organizations		of Practice Theory	Consumption	Fieldtrial Findings	User Integration and SC

16:15	Guided Poster Tou	ırs II, Q&A-Talks II a	nd III, Synthesis Res	ults of the Focal Top	pic II				tion
16:45	Sessions C								Exhibition
	Implementation of Sustainable Lifestyles II	Capability Approach in the Context of SC	Interventions	Impacts of Different Consumer Behaviour	Round Table: North American Sustainable Consumption Research and Action Initiative (SCORAI)	Role of "Small Units" and the Local Level	Thematic Symposium – Smart Metering II: Perspectives Forward for Business/Legislation	Thematic Symposium – Open Innovation II: Modes of Consumer Participation and SC	Poster E
18:15			_						
18:45	Transport to Conference Di	nner							
19:00	Conference Dinner (Prototy	p Lofts in the "Speicherstadt"	<b>'</b> )						
	_								
nferen	ice Programme, Tue	esday, November 8 <sup>th</sup>							
08:30	Welcome Coffee								tion
09:00	Keynote Arnold Tu	ıkker – The impacts	of household consur	mption and options	for change				Exhibition
09:45	Coffee Break								Poster
10:15	Sessions D								
	SC in Different Lifestyle Groups	Doing Gender in Energy Consumption	Role of Values in Sustainability Marketing	Social Practices – SC and Routines	Trends and Assumptions in SC Research	Symbolic Aspects, Values and SC	Structural Determinants of Consumption Trends	Comparing Policy Instruments	
12:00	Guided Poster Tou	ırs III, Q&A-Talk IV,	Synthesis Results of	the Focal Topic III	_			-	1
12:30	Lunch				,				
13:30	Keynote Inge Røpl	ke – Ecological macr	oeconomics: Challer	nges for consumer s	studies				
14:30	Sessions E								
	Change Processes of Consumption Patterns	Gender, Consumption and Sustainability	Impact of Consumption Patterns – Scenarios	Social Practices – SC in Households	New Research Methods	Construction of SC and Sustainable Consumer	Ecological Impacts of Shopping Situations	Dissemination and Policy Relevance	

For each oral presentation in the track sessions, open sessions and sessions of the thematic symposia, the allotted time is 20 minutes for the presentations and 10 minutes for discussion. The chairs of the sessions are free to arrange the discussion time differently (e.g. presentation, short comprehension questions and general debate at the end). In the sessions with associated posters, the authors of the posters will be asked for a short statement on their poster (1-2 minutes).

Lucia Reisch – Waltzing with a monster: The challenge of knowledge brokerage between research and policy in the field of sustainable consumption

15:45 Closing Notes

17:00 Farewell Coffee

Erik Assadourian - Applying the lessons learned here toward transforming cultures

# **Pre-Conference Programme November 6th, Sunday 08:30–16:30**

08:30	Registration Opening
	Welcome Coffee Room: Ballroom
09:00	Get-together, Network, Exchange Room: Ballroom
	Moderated session to facilitate networking and exchange
10:00	Introductory Session – The Sustainability of Sustainability Sciences – Future Challenges for
	Young Academics Room: White Hall
	Trends in sustainable consumption (research) Simonetta Carbonaro (University of Borås, School of Textiles, Borås, SWE)
	Beyond consumerism: The critique of consumption, democracy, and the politics of prosperity  Kate Soper (London Metropolitan University, London, GB)
	The next generation of sustainability researchers  Bas van Vliet (Wageningen University, Environmental Policy Group, Wageningen, NL)
12:00	Lunch Room: Ballroom
13:30	OPEN Sustainability Research SPACE – Approaches, Challenges and Possibilities
	Rooms: Ballroom/2-Yew/3-Photinia/4-Rhododendron
	Roundtables concerning different topics regarding inter- and transdisciplinary research in the sustainability sciences
16:00	Poster Session – Results of the Open Space Room: Ballroom
16:30	Posters with the results of the different roundtables Coffee

# Conference Programme November 6th, Sunday 16:15-21:00

16:15	Registration Opening
17:15	Opening Ceremony Room: White Hall
	Welcome address by the Federal Ministry of Education and Research (BMBF)  Volkmar Dietz (Head of Division 721"Basic Issues Sustainability, Climate, Energy", German Federal Ministry of Education and Research [BMBF], Bonn, DE)
	Welcome address by the hosting city Hamburg  Holger Lange (State Secretary, Hamburg Ministry for Urban Development and Environment, Hamburg, DE)
	Welcome address by the scientific committee Ruth Kaufmann-Hayoz (Chair of the scientific committee, University of Bern, Bern, CH)
	The research programme "From Knowledge to Action – New Paths towards Sustainable Consumption": Characteristics and highlights Martina Schäfer (Technische Universität Berlin, Center for Technology and Society, Berlin, DE) Sebastian Gölz (Fraunhofer ISE, Freiburg, DE) Stefan Zundel (University of Applied Sciences Lausitz, Potsdam, DE)
18:15	Keynote Alan Warde Room: White Hall
	Introduction Gerd Michelsen (Leuphana University Lüneburg, Lüneburg, DE)
	Climate change, behaviour change and sustainable consumption Alan Warde (School of Sciences & Sociology, University of Manchester, Manchester, GB)
19:00	Opening Reception Room: Ballroom

# Conference Programme November 7<sup>th</sup>, Monday 08:30–13:30

08:30	Welcome Coffee Room: Ballroom						
09:00	Keynote Elisabeth Shove	Room: White Hall					
	Introduction Birgit Blättel-Mink (Goethe-University Frankfurt am Main, Frankfurt am Main,	DE)					
	Sustainable practices: Beyond the ABC Elizab (Department of Sociology, Lancaster University, Lancaster,						
09:45	Coffee Break Room: Ballroom						
10:15	Sessions A						
11:45	Personal Determinants of Consumer Behaviour Room: 1–Arrowwood Chair: Andreas Homburg Psychological determinants of rebound effects Anja Peters (Fraunhofer ISI, Karlsruhe, DE) • Elisabeth Dütschke (Fraunhofer ISI, Karlsruhe, DE)  The effect of acculturation on immigrant consumers' green behavior: Antecedents and consequences Sigal Segev (Florida International University, North Miami, Florida, US) • Juliet Pinto (Florida International University, North Miami, Florida, US)  Green product in Malaysia: Still a long way to go Ismi Rajiani (Technical University of Malaysia Malacca, Melaka, MY)	Influence of Modes of Communication on SC Room: 2–Yew Chair: Ortwin Renn  Consumer's adoption of eco-friendly products: The effect of message framing and consideration for future consequences  Sidney Su Han (University of Guelph, Guelph, CA) *  Jian Xu (Dongbei University of Finance and Economics, Dalian, CN)  The impact of corporate social responsibility initiatives on consumers' behavioral intentions in the Egyptian market  Noha El-Bassiouny (German University in Cairo, Cairo, EG) * Salma Karem (German University in Cairo, Cairo, EG) * Ehab Abou-Aish (Cairo University, Cairo, EG) *  Maha Ayoub (Misr El-Kheir Foundation for Sustainable Development-Scientific Research, New Cairo/Greater Cairo, EG)  Sustainable living: The role of values and beliefs in citizen decision-making  Viviane Simon-Brown (Oregon State University, Corvallis, Oregon, US)	Participation and Empowerment Room: 3-Photinia Chair: Martina Schäfer  Sustainable consumption through tenant's empowerment? Evidence from German case studies Pia Laborgne (EIFER/KIT, Karlsruhe, DE) • Kerstin Fink (EIFER, Karlsruhe, DE) • Sandra Wassermann (ZIRN, University of Stuttgart, Stuttgart, DE)  Employees at work and in private life – a new concept for promoting sustainable consumption Viola Muster (Technische Universität Berlin, Berlin, DE) • Ulf Schrader (Technische Universität Berlin, Berlin, DE) Fostering sustainable behaviour through local climate protection initiatives: What makes citizens participate and choose specific media? Georg Aichholzer (Austrian Academy of Sciences, ITA, Vienna, AT)  Associated Poster: Rust/Cimander	Culture of Online-Trading (Track Session) Room: 4-Rhododendron Chair: Birgit Blättel-Mink  Culture of online trading of used goods: Prospects for a sustainable consumption Birgit Blättel-Mink (Goethe-University Frankfurt am Main, Frankfurt am Main, DE • Siegfried Behrendt (IZT Berlin, Berlin, DE) • René Scheumann (IZT, Berlin, DE)  Social Impact of Private Online Trading Birgit Blättel-Mink (Goethe-University Frankfurt am Main, Frankfurt am Main, DE) • Dirk Dalichau (Goethe- University Frankfurt am Main, Frankfurt am Mair Frankfurt am Main, DE) • Merle Hattenhauer (Goethe- University Frankfurt am Main, Frankfurt am Main, DE)  Environmental Impact of Private Online Trading Siegfried Behrendt (IZT Berlin, Berlin, DE) • Lorenz Erdmann (IZT Berlin, Berlin, DE) • Christine Henseling (IZT, Berlin, DE) • René Scheumann (IZT, Berlin, DE)			
12:00	Guided Poster Tours I, Q&A-Talk I, Synthesis Results of the Focal Topic I						
	Guided Poster Tours I Room: Ballroom		Q&A-Talk I Room: 1–Arrowwood				
	Determinants of Purchase Behaviour Guide: Sebastian Bamberg Posters: Afonso/Gonçalves • Hanss/Böhm • Wiese/Toporowski • Fendrychová • Neale	Complex Influences on Consumer Behaviour Guide: Julika Weiß Posters: Blasch • Scasny/Urban • Kanerva • Rust/Cimander • Kronenberg	Alan Warde (School of Sciences & Sociology, University of Manchester, Manchester, GB)				

				Poster Exhibi- tion Room: Ballroom	Lab of Ideas an Coopera tion Room: Coopera tion-Lab
Changing Communities Room: 5 – Cypress Chair: Claus Tully Time-use and energy consumption: A socioecological model for the city of Vienna Veronika Gaube (Institute of Social Ecology, Vienna, AT) • Edeltraud Haselsteiner (Institute of Social Ecology, Vienna, AT) • Alexander Remesch (Institute of Social Ecology, Vienna, AT) • Barbara Smetschka (Alpen-Adria University, Vienna, AT) Transitions in practice – domestic actors in the smart grid transition Sophie Nyborg (DTU Management, Kgs Lyngby, DK) • Inge Røpke (DTU Management, Kgs Lyngby, DK) Geothermal living: The social impact of geothermal use in Iceland Orn Jónsson (University of Iceland, Reykjavík, IS) Associated Poster: Huseynov	Resource-Demand of Different Groups/Milleus Room: 6-Pine Chair: Sebastian Bamberg Beyond John Doe: Assessing the diverse carbon footprints of social milleus to conceive tailored intervention strategies Yoann Thomas (EIFER, Karlsruhe, DE) • Andreas Huber (EIFER, Karlsruhe, DE) • Sebastien Girard (EIFER, Karls- ruhe, DE)  Towards sustainable lifestyles: Exploring the ecological footprint of food consumption Zsófia Mózner Vetöné (Corvinus University of Budapest, Budapest, HU) • Mária Csutora (Corvinus University of Budapest, Budapest, HU) Environmental impacts of the consumption of animal-based foods in Germany Toni Meier (University Halle-Wittenberg, Halle, DE) • Olaf Christen (University Halle-Wittenberg, Halle, DE) Associated Posters: Dzene/Brizga • Simon	SC in Precarious Economic Conditions Room: 7–Box Chair: Maurie Cohen Sustainable consumption and economic crisis in Spain Alvaro Porro (Centre de Recerca e Informació en Consum, Barcelona, ES) • Luis Enrique Alonso (Universidad Autónoma de Madrid, Madrid, ES) • Rafael Ibañez (Universidad Autónoma de Madrid, Madrid, ES) • Carlos Fernández (Universidad Autónoma de Madrid, Madrid, ES) Sustainable energy consumption: The problem of fuel poverty Karl-Michael Brunner (Vienna University of Economics and Business, Vienna, AT) • Markus Spitzer (Austrian Institute for Sustainable Development, Vienna, AT) • Anja Christanell (Austrian Institute for Sustainable Development, Vienna, AT) Precarious wealth and sustainable consumption Klaus Kraemer (University of Graz, Graz, AT)	Product Perception and Labelling Room: 8 – Skimmia Chair: Klaus Rennings Steering consumer behavior by successful labelling Marie von Meyer (University of Göttingen, RTG Global Food, Göttingen, DE) Options for system design and market implementa- tion of a sustainability label for consumer information Frieder Rubik (IÖW, Heidelberg, DE) * Gerd Scholl (IÖW, Berlin, DE) * Jenny Teufel (Oeko-Institut e.V., Freiburg, DE) Tackling the puzzle of product variety Karin Dobernig (Vienna University of Economics and Business, Vienna, AT) * Sigrid Stagl (Vienna University of Economics and Business, Vienna, AT)		
Synthesis Results of the Focal Topic I Room: 3-Photinia  Needs, consumption and sustainability - the conceptua Antonietta Di Giulio (University of Bern, Bern) • Bettina B (Borderstep Institut für Innovation und Nachhaltigkeit gGmb Doris Fuchs (University of Münster, Münster) • Ruth Kaufm Karlsruhe)  Deliberations on how to assess sustainability in consum Daniel Fischer (Leuphana University Lüneburg, Lüneburg) Lüneburg) • Birgit Blättel-Mink (Goethe-University Frankfurn	rohmann (Oeko-Institut e.V., Darmstadt) • Jens Clausen oH, Hannover) • Rico Defila (University of Bern, Bern) • nann-Hayoz (University of Bern, Bern) • Andreas Koch (EIFER, nption • Gerd Michelsen (Leuphana University Lüneburg,				

(University of Bern, Bern)

### Conference Programme November 7<sup>th</sup>, Monday 13:30–16:45

13:30 Keynote Kate Soper Room: White Hall Introduction Ortwin Renn (ZIRN, University of Stuttgart, Stuttgart, DE) Towards a sustainable flourishing: Democracy, hedonism and the politics of prosperity Kate Soper 14:15 (London Metropolitan University, London, GB) 14:30 Sessions B **Promoting SC in Educational** 

Implementation of Sustainable Lifestyles I (Track Session) Room: 1-Arrowwood

Chair: Ellen Matthies, Sebastian Bamberg,

Klaus Rennings

Co-Evolution: An interdisciplinary economic approach for the analysis of sustainable energy consumption Klaus Rennings (ZEW, Mannheim, DE)

Applying the stage model of self-regulated behavioural change

Sebastian Bamberg (University of Applied Science. Bielefeld, DE)

Overcoming habitualization with an action oriented intervention approach - A survey on energy efficiency in organizations

Ellen Matthies (Otto von Guericke University of Magdeburg, Magdeburg, DE) • Ingo Kastner (Ruhr-Universität Bochum, Bochum, DE)

Associated Poster: Hanss/Böhm

**Social Distinction Through SC** 

Room: 2-Yew Chair: Maurie Cohen

The importance of social class for sustainable consumption

Jessica Paddock (Cardiff University, Cardiff, GB)

Can we signal status through sustainable consumption? Exploring variation in perceptions of status associated with different groupings of consumption practices

Jeremy Brooks (University of Illinois, Urbana-Champaign, Urbana, IL, US) . Charlie Wilson (University of East Anglia,

Green appeal: The social organization of green consumption in the United States

Rebecca Elliott (University of California, Berkeley, CA, US)

Organizations (Track Session)

Room: 3-Photinia

Chair: Daniel Fischer, Gerd Michelsen

Educational organizational "culture of consumption" as a context of student consumer learning

Daniel Fischer (Leuphana University Lüneburg, Lüneburg, DE) • Horst Rode (Leuphana University Lüneburg, Lüneburg, DE)

The role of change management teams in implementing a culture of sustainable consumption in educational organizations

Andreas Homburg (Hochschule Fresenius - University of applied sciences, Idstein, DE) . Malte Nachreiner (Hochschule Fresenius - University of applied sciences. Idstein, DE)

Promoting sustainable consumption through a media intervention

Harald A. Mieg (Humboldt University Berlin, Berlin, DE) Judith Bauer (Humboldt University Berlin, Berlin, DE)

Influences on Household Energy Consumption

Room: 4-Rhododendron Chair: Anita Engels

"My home is my castle - and it better be warm" difficulties in reducing energy consumption in the household

Gesche Huebner (University of Greenwich, London, GB) • Justine Cooper (University of Greenwich, London, GB) . Keith Jones (University of Greenwich, London, GB)

Electricity consumption in German households: Determinants of investment and curtailment

Christian Dehmel (University of Münster, Münster, DE) • Dörthe Krömker (University of Kassel, Kassel, DE)

How to know what to do - communicating low carbon housing to private homeowners

Immanuel Stieß (ISOE, Frankfurt am Main, DE) • Jutta Deffner (ISOE, Frankfurt am Main, DE) • Elisa Dunkelberg (IÖW, Berlin, DE)

Associated Poster: Bauermann

16:00 Coffee Break Room: Ballroom

Guided Poster Tours II, Q&A-Talks II and III, Synthesis Results of the Focal Topic II

**Guided Poster Tours II** Room: Ballroom

Steering Consumer Behaviour

Guide: Andreas Homburg

Posters: Jawtusch • Metz et al. • Pape • Porro/Heras • Bauermann

Sustainable Energy Consumption

Guide: Konrad Götz

Posters: Christina • Hoppe et al. • Seebauer/Kufleitner • Kress . Jahnke

Q&A-Talk II

Room: 1-Arrowwood

Elizabeth Shove (Department of Sociology, Lancaster University, Lancaster, GB)

Q&A-Talk III

Room: 4-Rhododendron

Kate Soper (London Metropolitan University, London, GB)

Poster Exhibition Room: Ballroom Lab of Ideas and Cooperation Room: Cooperation-Lab

### Round Table: Benefits and Challenges of Practice Theory

Room: 5-Cypress

Chair: Melanie Jaeger-Erben, Ursula Offenberger, Karl-Werner Brand, Elizabeth Shove

### Consumption and social practices – benefits and challenges of practice theory approaches

Melanie Jaeger-Erben (Center for Technology and Society, Berlin, DE) • Ursula Offenberger (University of St. Gallen, St. Gallen, CH) • Karl-Werner Brand (Technical University of Munich, München, DE) • Elizabeth Shove (Department of Sociology, Lancaster University, Lancaster, GB)

### **Determinants of Sustainable Food Consumption**

Room: 6-Pine

Chair: Ruth Kaufmann-Hayoz

#### Extending the framework of the theory of planned behavior: Effect of personal norms on organic food consumption

Jan Urban (Charles University, Prague, CZ) • Iva Zvěřinová (Charles University, Prague, CZ) • Milan Scasny (Charles University, Prague, CZ)

Stated versus revealed preferences for ethical consumption – insights from organic yoghurt shoppers Nina Langen (University of Bonn, Bonn, DE)

#### Sustainability, food and consumption behaviors. Exploratory research focused on a group of young Italians using projective interview techniques

Cinzia Sciangula (IULM University, Milano, IT) • Luciana Castelli (IULM University, Milano, IT) • Vincenzo Russo (IULM University, Milano, IT) • Anna Re (IULM University, Milano, IT)

Associated Poster: Fendrychová

### Thematic Symposium – Smart Metering I: Fieldtrial Findings

Room: 7-Box

Chair: Sebastian Gölz

### Household appropriation of electricity monitors

Greg Wallenborn (Université Libre de Bruxelles, Bruxelles, BE) • Marco Orsini (ICEDD, Namur, BE) • Jeremie Vanhaverbeke (ICEDD, Namur, BE)

#### Smart metering pilot study with 345 customers of German municipal utility group MVV Energy

Annette Roser (IREES GmbH, Karlsruhe, DE) • Christian Schaefer (MVV Energie AG, Mannheim, DE) • Sebastian Gölz (Fraunhofer ISE, Freiburg, DE) • Joachim Globisch (IREES GmbH, Karlsruhe, DE)

# The relation between feedback use and energy saving – results from a large field trial in Germany and Austria

Sebastian Gölz (Fraunhofer ISE, Freiburg, DE) • Ulf Hahnel (Fraunhofer ISE, Freiburg, DE) • Konrad Götz (ISOE, Frankfurt am Main, DE) • Georg Sunderer (ISOE, Frankfurt am Main, DE) • Marian Klobasa (Fraunhofer ISI, Karlsruhe, DE) • Joachim Schleich (Fraunhofer ISI, Karlsruhe, DE)

### Ireland's residential electricity smart meter trials (invited presentation)

Joe Durkan (Sustainable Energy Authority of Ireland, Sligo, Co Sligo, IE)

Associated Poster: Seebauer/Kufleitner

### Thematic Symposium – Open Innovation I: Lead User Integration and SC

Room: 8-Skimmia Chair: Birgit Blättel-Mink

### Expected benefits of lead-users:

A netnographic study in the field of electric cars Roxana Codita (TU München, Freising, DE) • Frank-Martin Belz (TU München, Freising, DE) • Krystallia Moysidou (TU München, Freising, DE)

### User-integration and triggered organizational learning as drivers for sustainability innovations

Benjamin Diehl (Technische Universität Berlin, Berlin, DE) • Ulf Schrader (Technische Universität Berlin, Berlin, DE)

### Exploring emerging customer needs for smart grid applications

Eva Heiskanen (National Consumer Research Centre, Helsinki, FI) • Kaisa Matschoss (National Consumer Research Centre, Helsinki, FI)

#### Synthesis Results of the Focal Topic II

Room: 3-Photinia

#### Structuring the phenomena of consumer behaviour - results of an interdisciplinary endeavour

Ruth Kaufmann-Hayoz (University of Bern, Bern) • Sebastian Bamberg (University of Applied Science, Bielefeld) • Rico Defila (University of Bern, Bern) • Christian Dehmel (University of Münster, Münster) • Antonietta Di Giulio (University of Bern, Bern) • Melanie Jaeger-Erben (Center for Technology and Society, Berlin) • Ellen Matthies (Otto von Guericke University of Magdeburg, Magdeburg) • Georg Sunderer (ISOE, Frankfurt am Main) • Stefan Zundel (University of Applied Sciences Lausitz, Potsdam)

#### Steering consumer behaviour - perspectives and challenges

Ruth Kaufmann-Hayoz (University of Bern, Bern) • Bettina Brohmann (Oeko-Institut e.V., Darmstadt) • Rico Defila (University of Bern, Bern) • Antonietta Di Giulio (University of Bern, Bern) • Elisa Dunkelberg (IÖW, Berlin) • Lorenz Erdmann (IZT, Berlin) • Doris Fuchs (University of Münster, Münster) • Sebastian Gölz (Fraunhofer ISE, Freiburg) • Andreas Homburg (Hochschule Fresenius – University of applied sciences, Idstein) • Ellen Matthies (Otto von Guericke University of Magdeburg) • Malte Nachreiner (Hochschule Fresenius – University of applied sciences, Idstein) • Kerstin Tews (Freie Universität Berlin, Berlin) • Julika Weiß (IÖW, Berlin)

### Conference Programme November 7<sup>th</sup>, Monday 16:45–19:00

#### 16:45 Sessions C Implementation of Capability Approach in the Context of SC Interventions **Impacts of Different Consumer Behaviour** Sustainable Lifestyles II (Track Session) Room: 2-Yew Room: 3-Photinia Room: 4-Rhododendron Room: 1-Arrowwood **Chair: Doris Fuchs** Chair: Gerd Michelsen Chair: Anita Engels Chair: Ellen Matthies, Sebastian Bamberg, Re-conceptualising sustainable development Combining information, goal setting with an Green go for the cheap - the effect of prices on Klaus Rennings on the basis of the capability approach: attributable externalities implementation intention to reduce household energy A model and its difficulties consumption Florian Habermacher (University of St. Gallen, St. Gallen, Consumer acceptance of playing an active role Ortrud Lessmann (Helmut-Schmidt-University Hamburg. Corinna Altenburg (Potsdam Institute for Climate Impact in the Smart Grid: A three countries study Hamburg, DE) • Felix Rauschmayer (UFZ, Leipzig, DE) Research, Potsdam, DE) • Fritz Reusswig (Potsdam) John Thøgersen (Aarhus University, Aarhus, DK) • Lifestyle aspects influencing the residential energy Institute for Climate Impact Research, Potsdam, DE) Geertje Schuitema (Aarhus University, Aarhus, DK) • Does the capability approach sensu Nussbaum Madeleine Broman Toft (Aarhus University, Aarhus, DK) Wolfgang Hauser (University of Stuttgart, Stuttgart, DE) constitute a promising normative basis for Nobody was dirty: Reimagining cleanliness to reduce the conceptualization of sustainable consumption? consumption of water, energy and chemicals How should smart meters be designed so that they Impact analysis of consumption patterns -Lieske Voget-Kleschin (Greifswald University. Tullia Jack (University of Melbourne, Melbourne, AU) optimally overcome obstacles and exploit potentials use of heat energy in residential buildings concerning electricity saving? Greifswald, DE) The communication strategy entertainment-education Andreas Koch (EIFER, Karlsruhe, DE) • Daniel Zech Birgit Mack (ZIRN, University of Stuttgart, Stuttgart, DE) Concepts of sustainable development, measurement to promote sustainable consumption - celebrities do (IER, University of Stuttgart, Stuttgart, DE) Ortwin Renn (ZIRN, University of Stuttgart, Stuttgart, and receptions within German population it fair DE) • Karolin Tampe-Mai (ZIRN, University of Stuttgart, Torsten Masson (UFZ, Leipzig, DE) • Peter Krause Julia-Lena Reinermann (University Duisburg-Essen, Stuttgart, DE) • Tim Sippel (ZIRN, University of Stuttgart, (Deutsches Institut für Wirtschaftsforschung, Berlin, DE) Essen, DE) • Florian Wirth (Ludwig Maximilian University Stuttgart, DE) • Bernd Heins (INEP Institut Oldenburg of Munich, Munich, DE) . Sarah Lubjuhn (University gGmbH, Groß Ippener, DE) • Carsten Klöpper (INEP Duisburg-Essen, Essen, DE) Institut Oldenburg gGmbH, Groß Ippener, DE) Associated Poster: Hoppe et al. Subjective barriers against more energy efficiency in the residential sector – results from focus group discussions in Norway Christian A. Klöckner (Norwegian University of Science and Technology, Trondheim, NO) • Ellen Matthies (Otto von Guericke University of Magdeburg, Magdeburg, DE) • Bertha M. Sopha (Norwegian University of Science and Technology, Trondheim, NO) • Even Bjørnstad (Enova SF, Trondheim, NO) Associated Poster: Blasch 18:15 18:45 Transport to Conference Dinner

Conference Dinner (Prototyp Lofts in the "Speicherstadt")

Round Table:

North American Sustainable Consumption Research and Action Initiative (SCORAI)

Room: 5-Cypress Chair: Philip J. Vergragt

Lorek (SERI, Overath, DE)

Transatlantic dialogue and collaboration on SCP
Philip J. Vergragt (Clark University, Newton MA, US) •
Ulf Schrader (Technische Universität Berlin, Berlin, DE) •
Halina S. Brown (Clark University, Worcester, US) •
Maurie Cohen (New Jersey Institute of Technology,
Newark, US) • Gerd Scholl (IÖW, Berlin, DE) • Sylvia

Role of "Small Units" and the Local Level

Room: 6-Pine Chair: Julika Weiß

Sustainable consumption initiatives in a communal context: The responsible consumption cooperatives Eleni Papaoikonomou (Universitat Rovira i Virgili, Reus,

ES) • Matias Ginieis (Universitat Rovira i Virgili, Reus, ES)
The governance of consumption transitions:

Analysing the institutional factors influencing local food systems

Valentine van Gameren (Université Libre de Bruxelles, Brussels, BE) • Tom Bauler (Université Libre de Bruxelles, Brussels, BE) • Emilie Mutombo (Université Libre de Bruxelles, Brussels, BE)

Sustainable neighborhoods between standardised planing and contextual processes

Monika Heyder (EIFER, Karlsruhe, DE) • Andreas Huber (EIFER, Karlsruhe, DE) • Andreas Koch (EIFER, Karlsruhe, DE)

Thematic Symposium – Smart Metering II: Perspectives Forward for Business/ Legislation

Room: 7-Box Chair: Sebastian Gölz

Conclusions for households from a project with 14.000 train drivers and a 30 mio. Euro saving result

 $\textbf{\textit{Heinrich Str\"oßenreuther}} \ (\textit{Verkehrs Innovations Partner},$ 

Berlin, DE)

Economic potential of smart electricity meters in German households

Anna Göddeke (Frontier Economics, Köln, DE) • Christoph Riechmann (Frontier Economics, Köln, DE) • Jens Perner (Frontier Economics, Köln, DE) • David Bothe (Frontier Economics, Köln, DE)

Metering and informative billing in the proposal for the EU directive on energy efficiency (invited presentation)

Krzysztof Gierulski (European Commission, DG Energy, Brussels, BE)

Thematic Symposium – Open Innovation II: Modes of Consumer Participation and SC Room: 8–Skimmia Chair: Birgit Blättel-Mink

Living lab: Research and development of sustainable products and services through user-driven innovation

Carolin Baedeker (Wuppertal Institute for Climate, Environment, Energy, Wuppertal, DE)

Discussion on consumer participation and sustainable consumption with an introduction by Ortwin Renn Ortwin Renn (ZIRN, University of Stuttgart, Stuttgart, DE)

Poster Exhibition Room: Ballroom Lab of Ideas and Cooperation Room: Cooperation-Lab

International conference, 6th-8th November 2011, Hamburg, Germany

# Conference Programme November 8th, Tuesday 08:30-13:30

09:00	Keynote Arnold Tukker Room: White Hall							
	Introduction Klaus Rennings (ZEW, Mannheim, DE)							
	The impacts of household consumption and control (NTNTU, Industrial Ecology Program, Department of Produc							
09:45	Coffee Break Room: Ballroom							
10:15	Sessions D							
	SC in Different Lifestyle Groups Room: 1–Arrowwood Chair: Ellen Matthies	Doing Gender in Energy Consumption Room: 2-Yew Chair: Konrad Götz	Role of Values in Sustainability Marketing Room: 3-Photinia Chair: Doris Fuchs	Social Practices – SC and Routines Room: 4–Rhododendron Chair: Sebastian Gölz				
	Profiling the green consumer: The role of personal values Mira Müller (Martin-Luther-University Halle-Wittenberg, Halle, DE) • Sylviane Chassot (University of St. Gallen, St. Gallen, CH) • Rolf Wüstenhagen (University of St. Gallen, St. Gallen, CH) • Gundula Hübner (Martin- Luther-University Halle-Wittenberg, Halle, DE)  Energy cultures: An empircial examination of New Zealand households Rob Lawson (University of Otago, Dunedin, NZ) • Barry Barton (University of Waikato, Hamilton, NZ) • Gerry Carrington (University of Otago, Dunedin, NZ) • Rebecca Ford (University of Otago, Dunedin, NZ) • Maria loannou (University of Otago, Dunedin, NZ) • Maria loannou (University of Otago, Dunedin, NZ) • Daniel Gnoth (University of Otago, Dunedin, NZ) Consumption patterns of the 'new consumers' in Vietnam: How to reduce their sharply risen ecological footprint? Michael Waibel (University of Hamburg, Hamburg, DE)	Intertwined practices of gender and technology: The case of home heating Ursula Offenberger (University of St. Gallen, St. Gallen, CH) • Julia Nentwich (University of St. Gallen, St. Gallen, CH)  Domestic energy consumption: Inhabitants' practices, rationality and motivation Amélie Flamand (UMR Lavue/CNRS, Paris, FR) • Nadine Roudil (CSTB-Laboratoire SPI, Vincennes, FR)  Gendered access to green electricity: Motivations and barriers for changing the energy provider Johanna Kösters (Freie Universität Berlin, Berlin, DE) • Ulrike Röhr (LIFE e.V./genanet – Focal Point Gender, Environment, Sustainability, Berlin, DE)	Are public perceptions and values of importance for sustainable consumption policy?  Matthias Lehner (Lund University, Lund, SE) • Oksana Mont (Lund University, Lund, SE) • Kate Power (Copenhagen Resource Institute, Copenhagen, DK)  Locating the environmentally friendly consumer  Dale Southerton (University of Manchester, Manchester, GB) • Ada Wossink (University of Manchester, Manchester, GB) • Luca Panzone (University of Manchester, Manchester, GB)  Sustainable marketing via social value segmentation  Lynn Kahle (University of Oregon, Eugene, OR, US) • Eda Gurel-Atay (University of Oregon, Eugene, OR, US)  Lisa Forster (University of Oregon, Eugene, OR, US)	Changing consumption patterns: The restructuring effect of life events Martina Schäfer (Center for Technology and So lin, DE) • Melanie Jaeger-Erben (Center for Tech and Society, Berlin, DE)  New practices and emerging routines in local niches. The case of 'food teams' Maarten Crivits (Ghent University, Ghent, BE)  Paredis (Ghent University, Ghent, BE)  'Practicing the daily consumption of distance is a practice approach fruitful for analysing di commuting?  Barbara Heisserer (National University of Irelan Galway City, IE)				
11:45	Associated Poster: Afonso/Gonçalves							
12:00	Guided Poster Tours III, Q	& A-Talk IV, Synthesis Resu	Its of the Focal Topic III					
	Guided Poster Tours III Room: Ballroom		Q&A-Talk IV Room: 1–Arrowwood					
	Methodological Issues in SC Research Guide: Gerd Michelsen Posters: Reuss et al. • Wilson • Huseynov • Barkman	Evaluation of Consumption Patterns Guide: Birgit Blättel-Mink Posters: Dzene/Brizga • Marin et al. • Simon • Thomas	Arnold Tukker (NTNTU, Industrial Ecology Program, Department of Product Design, Trondheim, NO)					

Room: 5 – Cypress Chair: Gerd Michelsen  Recent trend of sustainable consumption & lifestyle research: A review Midori Aoyagi (NIES, Tsukuba, JP) • Tomohiro Tasaki (NIES, Tsukuba, JP) • Aya Yoshida (NIES, Tsukuba, JP) • Yuko Kanamori (NIES, Tsukuba, JP)  Towards sustainable consumption in the Philippines: Considering environmentalism, responsibility and trust  Markune Sahakian (The Graduate Institute of Internations  Room: 6 – Pine Chair: Claus Tully  Fashion ecology: Knowledge and habits of young fashion consumers  Emma Waight (University of Southampton, Southampton, GB)  Fashion and ecology: An ambivalent relationship with consequences on sustainable consumption in the textile sector  Ines Weller (University of Bremen, artec, Bremen, DE)	ructural Determinants of nsumption Trends om: 7-Box air: Klaus Rennings of the existing and emerging trends lomestic consumption behaviour; as study from Ireland ry Jo Lavelle (National University of Ireland, Galway, way City, IE)	Comparing Policy Instruments Room: 8-Skimmia Chair: Ulf Schrader  Effects of sustainable consumption policy instruments: A comparative assessment across Europe Franziska Wolff (Oeko-Institut e.V., Berlin, DE)  Bettina Brohmann (Oeko-Institut e.V., Darmstadt, DE) How to design the right mix:	
al and Development Studies, Geneva, CH)  'Same, same – but different!' Sustainable consumption in catching-up countries?  Hellmuth Lange (University of Bremen, artec, Bremen, DE)  Between consumption and performance. A proposal for sustainable embodiment Ambrogia Cereda (Università Cattolica del Sacro Cuore, Milan, IT)  The Country of Bremen, artec, Bremen, DE)	erminants of greenhouse gas emissions from issehold consumption in Sweden: ine-series and cross-sectional analyses has Nässén (Chalmers University of Technology, eborg, SE)  1. CO <sub>2</sub> footprint in international comparison – regy consumption patterns of residence, mobility in utrition and their determinants a Peters (Potsdam Institute for Climate Impact is earch, Potsdam, DE) • Fritz Reusswig (Potsdam it itute for Climate Impact Research, Potsdam, DE)	An analysis of policy instruments addressing energy-efficient retrofitting of residential dwellings with a view to potential savings and barriers Julika Weiß (İÖW, Berlin, DE) • Thomas Vogelpohl (IÖW, Berlin, DE)  Greening household behaviour: Lessons learned Ysé Serret (OECD Environmental Directorate, Paris, FR)	

am Main, Frankfurt am Main) • Christian Dehmel (University of Münster, Münster) • Konrad Götz (ISOE, Frankfurt am Main) • Daniel Fischer (Leuphana University Lüneburg, Lüneburg) • Andreas Homburg (Hochschule Fresenius – University of applied sciences, Idstein) • Marlen Schulz (ZIRN, University of Stuttgart, Stuttgart) • Stefan Zundel (University

of Applied Sciences Lausitz, Potsdam)

# **Conference Programme November 8th, Tuesday 13:30–18:00**

13:5	Keynote Inge Røpke Room: W	hite Hall							
	Introduction Julika Weiß (IÖW, Berlin, DE)								
14:	Ecological macroeconomics: Challenges for co	onsumer studies Inge Røpke							
14:3	Sessions E								
	Change Processes of Consumption Patterns Room: 1-Arrowwood Chair: Andreas Homburg	Gender, Consumption and Sustainability Room: 2–Yew Chair: Konrad Götz	Impact of Consumption Patterns – Scenarios Room: 3-Photinia	Social Practices – SC in Households Room: 4-Rhododendron Chair: Philip J. Vergragt					
	Behavior change in individual road traffic behavior Maja Fischer (University of Bern, Bern, CH) • Elisabeth Lauper (University of Bern, Bern, CH) • Stephanie Moser (University of Bern, Bern, CH) • Schlachter Irène (Federal	Gender aspects of consumption patterns: What do they mean for communication strategies to promote sustainable consumption? Irmgard Schultz (ISOE, Frankfurt am Main, DE)	Chair: Doris Fuchs  Sustainable consumption and impacts on economy, environment and society  Ines Thobe (GWS-Osnabrück, Osnabrück, DE) •	Family and sustainable consumption: What practices? Marie Schill (Université Lille / Reims Management School, Reims, FR) • Nil Özçağlar-Toulouse (Université Lille Nord de France, Lille Cedex, FR)					
	Office for the Environment, Ittigen, CH)  Flexibility of private households in consuming energy Jessica Brensing (University of Luxembourg, Luxem- bourg, LU) • Eva-Maria Schulte (Technische Universität Braunschweig, Braunschweig, DE) • Petra Schweizer-Ries (Saarland University, Saarbrücken, DE)  Associated Poster: Wilson	Immanuel Stieß (ISOE, Frankfurt am Main, DE)  Gender and sustainable consumption – results and conceptual insights from six projects in the research programme "Sustainable Consumption – From Knowledge to Action"  Melanie Jaeger-Erben (Center for Technology and Society, Berlin, DE) • Ursula Offenberger (University of St. Gallen, St. Gallen, CH) • Julia Nentwich (University of St. Gallen, St. Gallen, CH) • Martina Schäfer (Center for Technology and Society, Berlin, DE)	Anett Großmann (GWS-Osnabrück, Osnabrück, DE) • Thomas Drosdowski (GWS-Osnabrück, Osnabrück, DE) • Ingo Wolter (GWS-Osnabrück, Osnabrück, DE)  Effects of lower animal product consumption in OECD countries on the global food balance: A partial equilibrium analysis  Harald Grethe (University of Hohenheim, Stuttgart, DE) • Nuray Duman (University of Hohenheim, Stuttgart, DE)	A practice approach to understanding energy consumption in Norwegian households Kristin Gregers Eriksen (Telemark University College, Oslo, NO) • Harold Wilhite (Centre for Development and the Environment, Oslo, NO)					
15:3		h and Evily Assadauvian							
.01	Closing Notes Lucia Reisch and Erik Assadourian Room: White Hall Introduction Ulf Schrader								
	(Technische Universität Berlin, Berlin, DE)  Waltzing with a monster: The challenge of knowledge brokerage between research and policy in the field of sustainable consumption Lucia Reisch (Copenhagen Business School, Frederiksberg, DK)								
	Introduction Antonietta Di Giulio (University of Bern, Bern, CH)	Introduction Antonietta Di Giulio							
	Applying the lessons learned here toward trai (Worldwatch Institute, Washington, US)	nsforming cultures Erik Assadourian							
	Farewell Note Martina Schäfer (Center for Technology and Society, Berlin, DE)								
17:0	00 Farewell Coffee Room: Ballroom								

Poster Exhibition Room: Ballroom Lab of Ideas and Cooperation Room: Cooperation-Lab

#### **New Research Methods**

Room: 5-Cypress Chair: Sebastian Bamberg

New ideas on action research design: Linking internal and external factors in transitions towards sustainable consumption

Felix Rauschmayer (UFZ, Leipzig, DE) • Niko Schäpke (UFZ, Leipzig, DE)

Linking sustainable consumption and growth debates – using systems mapping to reveal different world-views, approaches and mind-sets

André Martinuzzi (Research Institute for Managing Sustainability, Vienna, AT)

**Construction of SC and Sustainable Consumer** 

Room: 6-Pine

Chair: Ruth Kaufmann-Hayoz

The sustainability social representation:
A triangulation approach study

Laura Milani (IULM University, Milano, IT) • Alberto Crescentini (Università Cattolica del Sacro Cuore, Milano, IT) • Davide Jabes (IULM University, Milano, IT) • Vincenzo Russo (IULM University, Milano, IT)

Understanding corporate sustainability communications – a practice theory approach

Dan Welch (University of Manchester, Manchester, GB)

**Ecological Impacts of Shopping Situations** 

Room: 7-Box Chair: Julika Weiß

Market shares and carbon footprints of shopping situations: Assessment and policy options

Sebastian Seebauer (University of Graz, Wegener Center for Climate and Global Change, Graz, AT) • Eva Burger (Sustainable Europe Research Institute, Vienna, AT) • Veronika Kulmer (University of Graz, Wegener Center for Climate and Global Change, Graz, AT) • Martin Bruckner (SERI, Vienna, AT) • Julia Haslinger (SERI, Vienna, AT) • Angelika Kufleitner (University of Graz, Wegener Center for Climate and Global Change, Graz, AT)

CO<sub>2</sub>-effects of shopping patterns in a multi-channel environment

Anne Wiese (Georg-August-Universität Göttingen, Göttingen, DE) • Waldemar Toporowski (Georg-August-Universität Göttingen, Göttingen, DE) **Dissemination and Policy Relevance** 

Room: 8-Skimmia Chair: Antonietta Di Giulio

Conflict, compromise and ConsEnSus: Opportunities and challenges of policy relevance in sustainable consumption research

Frances Fahy (National University of Ireland, Galway, Galway City, IE) • Henrike Rau (National University of Ireland, Galway, Galway City, IE)

Supporting evidence-based policy-making for sustainable consumption – experiences from a European research project on knowledge brokerage Lucia Reisch (Copenhagen Business School, Frederiksberg, DK) • Gerd Scholl (IÖW, Berlin, DE) • Benoît Simon (Planèta Publique, Paris FRI)• Copeld Basego (Visione)

(Planète Publique, Paris, FR) • Gerald Berger (Vienna University of Economics and Business, Wien, AT) • Marton Herczeg (Copenhagen Resource Institute, Copenhagen, DK) • Francois Jégou (Strategic Design Solutions, Brussels, BE) • Tamas Kallay (Regional Environmental Center for Central and Eastern Europe, Szentendre, HU) • Harri Kalimo (Institute for European Studies, Brussel, BE) • Frieder Rubik (IÖW, Heidelberg, DE)

### Poster Exhibition, Associated Posters and Guided Poster Tours

### List of posters

### Green consumer profile and purchase behaviour: An application to the Portuguese market

Carolina Afonso (Technical University of Lisbon, PT) • Helena Gonçalves (Technical University of Lisbon, PT)

Poster associated to session SC in Different Lifestyle Groups (A)

# Barriers and opportunities for sustainable consumption – a study of eight citizen types

Henric Barkman (Stockholm University, Karlstad, SE)

# Towards a sustainable building sector – path dependent developments in the heating market

Klaas Bauermann (Universität Duisburg Essen, Essen, DE)
Poster associated to session Influences on Household Energy Consumption (B)

# Demand for voluntary carbon offsetting – a discrete choice experiment among individual consumers

Julia Blasch (ETH Zurich, CH)

Poster associated to session Implementation of Sustainable Lifestyles II (C)

### Using goal-setting theory to tackle energy consumption in the retail environment

Sian Christina (Loughborough University, Welwyn Garden City, GB)

### Latvia's ecological footprint

Skaidrite Dzene (Latvia University of Agriculture, Jelgava, LV) • Janis Brizga (University of Latvia, Riga, LV)

Poster associated to session Resource-Demand of Different Groups/Milieus (A)

# Caring about sustainability? Farmers' markets in post-socialist Prague

Lenka Fendrychová (Charles University in Prague, CZ)

Poster associated to session Determinants of Sustainable Food Consumption (B)

# The role of sustainable development related self-efficacy beliefs in sustainable consumption

Daniel Hanss (University of Bergen, NO) • Gisela Böhm (University of Bergen, NO)

Poster associated to session Implementation of Sustainable Lifestyles I (B)

# Playing RED – Acting GREEN. Developing an online game to strengthen energy saving behaviour in private households

Imke Hoppe (Fraunhofer IDMT, Erfurt, DE) • Swen Gaudi (Fraunhofer IDMT, Erfurt, DE) • Klaus Peter Jantke (Fraunhofer IDMT, Erfurt, DE)
Poster associated to session Interventions (C)

### Planning sustainable consumption and quality of life in the Baku City

Emir Huseynov (Azerbaijan University of Architecture and Construction, Baku, AZ)

Poster associated to session Changing Communities (A)

Energy consultants as change agents and multipliers for more sustainable heat energy consumption

Katy Jahnke (co2online gGmbH, Berlin, DE)

Do standards and certification in the agricultural sector matter for sustainability? A review of the state of research Julia Jawtusch (FiBL, Frick, CH)

# European meat consumption – from past trends to a more sustainable future?

Minna Kanerva (Universität Bremen, DE)

Consumption behaviors concerning regional renewable energies – financial participation, demand and attitudes of citizens within communities pursuing the goal of renewable energy self-sufficiency

Michael Kress (IÖW, Heidelberg, DE)

### Is birdwatching a form of sustainable consumption?

Jakub Kronenberg (University of Lodz, PL)

# Aggregation bias in "consumption vs. production perspective" comparisons – evidence using the Italian and Spanish NAMEAs

Giovanni Marin (IMT Advanced Studies Lucca, IT) • Massimiliano Mazzanti (Università di Ferrara, CERIS-CNR Milano, Ferrara, IT) • Montini Anna (Università di Bologna, IT)

### Developing a concept for an interdisciplinary competence based module to empower students for sustainable consumption behaviour

Martina Metz (University of Applied Sciences Fulda, DE) • Barbara Freytag-Leyer (University of Applied Sciences Fulda, DE) • Christoph Klotter (University of Applied Sciences Fulda, DE) • Jan-Torsten Milde (University of Applied Sciences Fulda, DE)

### Realities of sustainable consumption in Poland

Agata Kinga Neale (Jagiellonian University, Kraków, PL)

### Sustainable food consumption in Ireland: Challenges and opportunities

Jessica Pape (Trinity College Dublin, Galway City, IE)

## Future scenarios for sustainable lifestyles and consumption in Spain

Alvaro Porro (CRIC, Barcelona, ES) • Maria Heras (CRIC, Barcelona, ES)

# Energy consumption – how can sustainability science help to increase energy sustainability! The case of universities

Maximilian Reuss (Saarland University, Saarbrücken, DE) • Stefan Rögele (Saarland University, Saarbrücken, DE) • Jessica Brensing (University of Luxembourg, LU) • Petra Schweizer-Ries (Saarland University, Saarbrücken, DE)

# Comparative assessment of e-participation in the context of sustainable development and climate change

Ina Rust (Leibniz Universität Hannover, DE) • Ralf Cimander (Institut für Informationsmanagement Bremen, DE)

Poster associated to session Participation and Empowerment (A)

# Who owns personnel car, who cannot afford it but likes to have it and who buys a second-hand car? An examination of determinants of car ownership in the Czech Republic

Milan Scasny (Charles University in Prague, CZ) • Jan Urban (Charles University in Prague, CZ)

# Determinants of reductions in household energy consumption: Preliminary results of the CO<sub>2</sub> management smart metering pilot

Sebastian Seebauer (University of Graz, AT) • Angelika Kufleitner (University of Graz, AT)

Poster associated to session *Thematic Symposium – Smart Metering I:* Fieldtrial Findings (B)

# Communitarian lifestyles – behavioral and structural aspects of sustainability benefits

Karl-Heinz Simon (University of Kassel, DE)

Poster associated to session Resource-Demand of Different Groups/Milieus (A)

# What role has the normalisation of recycling behaviour played in moving towards sustainable consumption?

Christine Thomas (Open University, Milton Keynes, GB)

## Buying behaviour for organic products in grocery discounters

Anne Wiese (Georg-August-Universität Göttingen, DE) • Waldemar Toporowski (Georg-August-Universität Göttingen, DE)

# What does "pro-environmental behaviour change" actually mean? An approach to mapping consumer behaviour along meaningful dimensions

Charlie Wilson (Tyndall Centre, University of East Anglia, Norwich, GB)
Poster associated to session Change Processes of Consumption Patterns (E)

The best poster will be honoured with an award.

#### Institutional Posters

- The Focal Topic "From Knowledge to Action New Paths towards Sustainable Consumption" and its project groups
- Federal Ministry of Education and Research (BMBF)
- German "Research for Sustainable Development" (FONA)
- German "Social-ecological Research" (SÖF)
- City of Hamburg
- University of Hamburg

# Stands of the Project Groups Belonging to the Focal Topic

Each project group of the focal topic will present its work and findings at a stand (first floor).

#### **Associated Posters**

The authors of posters that are associated to sessions will be given the opportunity to make a short statement on their poster (1–2 minutes) during the sessions. The chairs of the respective sessions will decide how this will take place.

#### **Guided Poster Tours**

During the conference, six different guided poster tours are scheduled. Each of these tours is dedicated to a different issue and will encompass 4 to 5 of the posters. A tour works as follows: the authors of the poster are present next to their poster. The guide leads the participants to the posters in the tour: when the tour has reached your poster, you have 2 minutes to explain your poster. As soon as all posters of the tour have been presented, the participants go to the poster they want to learn more about. The authors of the poster are kindly asked to stay next to their poster for the duration of the tour (around 30 minutes)

#### **Guided Poster Tours I**

Determinants of Purchase Behaviour

Posters: Afonso/Gonçalves • Hanss/Böhm • Wiese/Toporowski • Fendrychová • Neale

Complex Influences on Consumer Behaviour

Posters: Blasch • Scasny/Urban • Kanerva • Rust/Cimander • Kronenberg

#### **Guided Poster Tours II**

Steering Consumer Behaviour

Posters: Jawtusch • Metz et al. • Pape • Porro/Heras • Bauermann

Sustainable Energy Consumption

Posters: Christina • Hoppe et al. • Seebauer/Kufleitner • Kress • Jahnke

#### **Guided Poster Tours III**

Methodological Issues in SC Research

Posters: Reuss et al. • Wilson • Huseynov • Barkman

**Evaluation of Consumption Patterns** 

Posters: Dzene/Brizga • Marin et al. • Simon • Thomas

### **Special Elements of the Programme**

### Lab of Ideas and Cooperation

The Lab of Ideas and Cooperation takes place in the Cooperation-Lab. It is open the whole day long during the entire conference. It consists of different elements which are all devoted to the free exchange of ideas. New partnerships and projects shall emerge from the Lab of Ideas and Cooperation, and it shall stimulate future research on sustainable consumption.

The different elements of the Lab of Ideas and Cooperation are the following:

### **Market of Cooperation**

If you want to discuss a specific question, if you are looking for a collaboration partner concerning an idea for a future project, you note your request and the time slot you are offering for discussion on a special board entitled "I am – I am looking for" and book one of the tables reserved for such discussions in the Cooperation-Lab.

# Stand "Going Big with Big Matters: The Key Point Approach to Sustainable Consumption" of the Federal Environment Agency of Germany (Umweltbundesamt)

Sustainable consumption is an ambitious goal. But while, for instance, sustainable consumption patterns in Germany would include a reduction of more than 9 tons of CO<sub>2</sub>-equivalent per capita per year, the communicated calculations lie within a kilogram scale. We therefore believe that it is essential to intensify discussions on "Key Points" of sustainable consumption, those 'big points' that can become fast-selling items and trendsetters. The concept of the "Key Point Approach" will be discussed, empirical results will be presented and a specific example of its application will be introduced at the stand: the brochure of

the Federal Environment Agency "A climate-neutral lifestyle: consumers lead the way in climate protection".

Michael Bilharz will be present at the stand at appointed times (Monday, November 7<sup>th</sup> 12 AM and 4:15 PM as well as Tuesday, November 8<sup>th</sup> 12 AM). Please check the Message Board at the Conference Desk for changed and/or additional times.

### Landscape of Sustainable Consumption Research – Research Trends and Need for Research

One of the synthesis results of the focal topic "From Knowledge to Action – New Paths towards Sustainable Consumption" is a landscape of research on sustainable consumption. It shows what questions on sustainability and consumption have been researched in the past years. This research landscape will be presented in the Cooperation-Lab and put forward for discussion. As a result of the discussions during the conference, ideas/questions should emerge for a future research programme on sustainable consumption. All participants are invited to note what attracts their attention concerning emerging issues/questions of research on sustainable consumption, trends in research on sustainable consumption, controversies/dissent, contradictions, questions without answers, need for research, etc. These notes will be put up on a board in the Cooperation-Lab and can be discussed directly with the interested parties there. The answers will be analysed after the conference and presented on the webpage as an outlook on "Sustainable Consumption 22". You will find more specific details in the Cooperation-Lab and in the conference folder.

### Game "Catan: Oil Springs" with the author Erik Assadourian from Worldwatch Institute

"Catan: Oil Springs" is a new sustainability education scenario for the world-renowned board game "The Settlers of Catan", developed by the Transforming Cultures Project at the Worldwatch Institute. The scenario adds a new resource to the game – oil – which offers faster growth but at a significant cost: the risk of pollution and climate change. The scenario provides players with an opportunity to balance competing desires of maximizing short-term growth and ensuring long-term success and survivability. The length of the game is about 2 to 2.5 hours including instructions. You will have the possibility to play the game with the author, Erik Assadourian. Please check the Message Board at the Conference Desk for the playing times. You can also learn more at www.oilsprings.catan.com and download your own set of rules and components there.

# Stand "Sustainable Consumption in Hamburg – What do you mean?" of the Hamburg Ministry for Urban Development and Environment

Hamburg is the European Green Capital 2011. The year is coming to an end, but our ideas and consumer communication measures certainly are not... We would like to invite you to the Cooperation-Lab to discuss them. We will be presenting some of the City of Hamburg's projects and ideas about sustainable consumption. We would be pleased if you evaluated the presented issues against the background of your scientific expertise, and if necessary, make suggestions. We will welcome any type of feedback, whether it is praise or criticism. Visit our stand and tell us what you think!

## Twitter Leading to Q&A-Talks with Keynote Speakers

Time for asking questions after a keynote speech is always too limited. Furthermore, essential questions may come up later in the day. We therefore decided to use Twitter instead of allowing questions directly after each keynote. We will assemble the comments and questions to hold proper, physical "Question & Answer Talks". The Q&A-Talks are announced in the programme and last around 30 minutes. During the Q&A-Talk, the addressed keynote speaker will take up some of the questions that had been sent to him or her. Those keynote speakers who will not be able to give a Q&A-Talk in person during the conference will post answers to selected questions on the conference website. A complete list of all twitters will be available online.

Twitter is a social networking tool, which allows its users to send short messages (of a maximum of 140 characters) to specific receivers. What is different to the usual text message service is that these messages can be viewed online by anyone following a particular twitter account. Twitter accounts are free and can be created within minutes. We will have our own twitter account. We will further operate with hash tags that allow to send particular comments or questions to a particular keynote speaker. On the twitter home page, messages sent with the same hash tag (for example: #suco11\_hamburg) appear simultaneously. People interested in the same topic can thus read others' comments.

The best way for you to participate in the Twitter conversation is to create your own Twitter account and send your questions through the Internet or your mobile phone. We will have laptops ready for you to send your Twitter messages at different places in the Curio-Haus (you will find one in the Cooperation-Lab and one in the Lounge on the third floor). An additional option will be given at our conference desk where you can submit your questions and we will send them for you via Twitter. If not sent from your own account, your question will have to include at least your initials as a form of sender signature. Questions can be no longer than 140 characters. The hash tag to address the individual keynote speakers will be given at the conference

### **Books and Easy Chairs in the Lounge**

The Lounge is located on the third floor of the building. The editors oekom and LIT will provide the conference with copies of books and journals (in German and English) dealing with issues of sustainability and sustainable consumption. In the Lounge you will also find some easy chairs where you can relax from time to time during the conference.

#### Internet Café

In a section of the Cooperation-Lab, you will find tables and seats you can use to work on your emails. At the conference desk we will provide you with WLAN access. We kindly ask you not to check your emails during the keynotes and the sessions.

### **Social Programme**

### **Welcome Coffee Pre-Conference**

Sunday, November 6th 8:30 AM, Ballroom

### **Opening Reception**

Sunday, November 6th 7:00 PM, Ballroom

### **Welcome Coffee Conference**

Monday, November 7<sup>th</sup> 8:30 AM, Ballroom Tuesday, November 8<sup>th</sup> 8:30 AM, Ballroom

#### **Conference Dinner**

Monday, November 7<sup>th</sup> 7:00 PM, Location "Prototyp Lofts" in the "Speicherstadt".

There will be a shuttle from the conference venue to the location of the conference dinner for all participants. You do not need to sign up. The Shuttle departs from the Curio-Haus at 6:45 PM sharp.

Participants with a special interest in mobility issues have the opportunity to travel on board of the SAUBER-Bus, which is part of a research project of the "Hamburger Hochbahnen" that will be explained by the research team during the ride. Places are limited to 26 seats (booking via "Organizational and Sustainability Survey"). The presentation will be held in English.

#### **Farewell Coffee**

Tuesday, November 8th 5:00 PM, Ballroom

Outside lunch and coffee breaks you will find refreshments in different places of the Curio-Haus.

KOFLER & KOMPANIE AG is responsible for the Catering and the Conference Dinner.

### Hamburg@SuCo11 Special Social Programme

### "Hamburg European Green Capital 2011" Tour

2 hour walking tour through the city, only under good weather conditions; sponsored for SuCo11 by the Hamburg Ministry for Urban Development and Environment.

### "Landgang" Tour

Best practices in sustainable urban development and climate adaptation in a newly built district.

### The International Building Exhibition (IBA 2013)

Sustainable urban development in an existing district shown through examples, such as the conversion of a former toxic waste dump into the "energy hill", the plan of converting a former WWII Bunker into an "energy bunker", etc.

### **The Hamburg Miniatur Wunderland**

The largest model railway in the world and its focus on sustainability.

### Site visit to Hamburg Airport "Green Aviation"

CO<sub>2</sub>-reduction measures.

All tours have to be booked via the "Organizational and Sustainability Survey"; please note that the events may be cancelled if there are not enough participants.

### **Sustainability of the Conference**

### **Sustainability Commitment**

The conference "Sustainable Consumption – Towards Action and Impact" is committed to sustainability values. We advocate a triple bottom line definition of sustainability, taking into consideration ecological, economic and social criteria as relevant factors for sustainability.

Our understanding of sustainability is based on the conviction that ecological, economic and social aspects need to be taken into consideration in an integrated way in decision-making and in the implementation of the decisions.

Sustainability aims at the fulfilment of needs and at a good life for present and future generations. The implementation of sustainable development does not affect quality of life, nor should it, although many think it does.

There is no single definition of how to best achieve sustainability in each case. Decisions related to sustainability need to be weighed by considering different priorities and knowledge from different realms.

We are aware that decisions aiming at sustainable development have to be made under conditions of uncertain and incomplete knowledge. We have decided upon measures based on our current knowledge and in view of the current scientific debate on sustainability and within the limits of our resources. We will offset the CO<sub>2</sub>-emissions of the conference.

We are aware that the practical implementation of sustainability standards is a learning process that will continually develop through additional input and the exchange of opinions and ideas. We therefore wish to reflect and communicate with the participants of our conference about the sustainability criteria achieved in this conference.

### **Reflections on Sustainability**

During the conference, we will invite you to the following four reflections (in the Foyer of Reflections):

- Your personal contribution to sustainability as a consumer
- Your contribution to sustainability as a researcher
- The sustainability measures taken for our conference
- The research community on sustainable consumption

### Focal Topic "From Knowledge to Action New Paths towards Sustainable Consumption"

The focal topic "From Knowledge to Action – New Paths towards Sustainable Consumption" is an inter- and transdisciplinary research programme funded by the German Ministry of Education and Research (BMBF) since 2008 as part of its "Social-Ecological Research" initiative (SÖF). The programme consists of ten project groups researching different issues of sustainable consumption. The collaboration across the project groups is moderated by an accompanying research project.

### The Project Groups of the Focal Topic

# Changing Sustainability-relevant Routines in Organisations (Change)

Management by Ellen Matthies, Otto von Guericke University of Magdeburg

### change

# Consuming Energy Sustainably – Consuming Sustainable Energy

Management by Ortwin Renn and Sandra Wassermann, both Stuttgart University

Consuming energy sustainably consuming sustainable energy

### Educational Institutions' Contribution to Fostering Sustainable Consumption among Youths and Young Adults (BINK)

Management by Gerd Michelsen, Leuphana University of Lüneburg



### Fostering Sustainable Consumption by Integrating Users into Sustainability Innovations (User Integration)

Management by Frank-Martin Belz and Marlen Arnold, both Technische Universität München (TUM)

User Integration – Fostering Sustainable Consumption by Integrating Users into Sustainability Innovations

# From Consumer to Prosumer – Development of New Trading and Auction Cultures to Promote Sustainable Consumption

Management by Siegfried Behrendt, Institute for Futures Studies and Technology Assessment (IZT), and Birgit Blättel-Mink, Goethe-University Frankfurt am Main

From Consumer to Prosumer

# Life Events as Windows of Opportunity for Change towards Sustainable Consumption Patterns

Management by Martina Schäfer, Technische Universität Berlin



Modernising Existing Single-family and Two-family

Dwellings to Be More Energy-efficient –

Activating and Empowering Homeowners (ENEF-Haus)

Management by Stefan Zundel, Lausitz University of Applied Science



Social, Environmental and Economical Dimensions of Sustainable Energy Consumption in Residential Buildings (Seco@home)

Management by Klaus Rennings, Centre for European Economic Research (ZEW)



### **Transfer of Electricity-saving Policies (TRANSPOSE)**

Management by Doris Fuchs, University of Münster, and Kerstin Tews, Freie Universität Berlin



Using Intelligent Meter, Communications and Tariff Systems to Foster Sustainable Energy Consumption in Private Households (Intelliekon)

Management by Sebastian Gölz, Fraunhofer Institute for Solar Energy Systems (ISE)

### Intelliekon

### The Accompanying Research Project

Focussing knowledge – Encouraging commitment – Facilitating mastery

Project management by Rico Defila, Antonietta Di Giulio, and Ruth Kaufmann-Hayoz, all University of Bern



All presentations resulting from the work within the focal topic are marked in order to help you to identify the track of the focal topic if you want to do so. Some of the syntheses results are presented as well. Each project group will present its works at a stand (first floor).

### **Scientific Committee and Organisation**

The conference is organised by the scholars of the focal topic "From Knowledge to Action – New Paths towards Sustainable Consumption", funded by the German Federal Ministry of Education and Research (BMBF) since 2008 as part of its inter- and transdisciplinary programme "Social-ecological Research (SÖF)".

### National Members (SÖF)

**Sebastian Bamberg,** FH Bielefeld, University of Applied Sciences

Frank-Martin Belz, Technische Universität München (TUM) Birgit Blättel-Mink, Goethe-University Frankfurt am Main Dirk Dalichau, Delegate of the Organising Committee of the Pre-Conference

Rico Defila, University of Bern

Antonietta Di Giulio, University of Bern

Anita Engels, Contact for the cooperation with the University of Hamburg, University of Hamburg

Doris Fuchs, University of Münster

**Sebastian Gölz,** Fraunhofer Institute for Solar Energy Systems (ISE)

Konrad Götz, Institute for Social-Ecological Research (ISOE)
Andreas Homburg, Fresenius University of Applied Sciences
Ruth Kaufmann-Hayoz, Chair, University of Bern
Ellen Matthies, Otto von Guericke University of Magdeburg
Gerd Michelsen, Leuphana University of Lüneburg
Ortwin Renn, Stuttgart University

Klaus Rennings, Centre for European Economic Research (ZEW)

Martina Schäfer, Technische Universität Berlin Joachim Schleich, Fraunhofer Institute for Systems and Innovation Research (ISI)

Claus Tully, German Youth Institute Sandra Wassermann, Stuttgart University Julika Weiß, Institute for Ecological Economy Research (IÖW)

Stefan Zundel, Lausitz University of Applied Science

### **International Members**

Maurie Cohen, New Jersey Institute of Technology Sophie Dubuisson-Quellier, Centre National de la Recherche Scientifique Paris

Manfred Max-Neef, Universidad Austral de Chile, World Future Council

Daniel A. Mazmanian, USC School of Policy, Planning, and Development (SPPD)

Gert Spaargaren, Wageningen University

Paul Stern, Committee of the Human Dimensions of Global Change, U.S. National Research Council National Academy of Sciences

Frank Trentmann, Birkbeck University of London Eric von Hippel, MIT Sloan School of Management

### **Organising Committee of the Pre-Conference**

Dirk Dalichau, Goethe-University Frankfurt am Main Christian Dehmel, University of Münster Benjamin Diehl, Technische Universität Berlin Daniel Fischer, Leuphana University of Lüneburg Melanie Jaeger-Erben, Chair, Technische Universität Berlin

**Pia Laborgne,** University of Karlsruhe, European Institute for Energy Research (EIFER)

Johanna Matzat, University of Hamburg
Malte Nachreiner, Fresenius University of Applied Sciences
Ursula Offenberger, University of St. Gallen
Markus Winkelmann, University of Bern

#### **Poster Award Committee**

Sebastian Bamberg, Birgit Blättel-Mink, Konrad Götz, Andreas Homburg, Gerd Michelsen, Julika Weiß

### Organisation

Accompanying research project to the focal topic, Interdisciplinary Centre for General Ecology (IKAÖ) of the University of Bern.

Project management of the accompanying research project
Rico Defila
Antonietta Di Giulio
Ruth Kaufmann-Hayoz

Conference Management
Peter Kobel

Sonja Schenkel



A special thanks goes to the more than 50 scientists engaged in the external review process of the papers submitted to the conference that cannot be listed here.

### **Funding Institution and Partners**

### **Funding Institution**

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German Federal Ministry of Education and Research (BMBF) in cooperation with the Project Management Agency, part of the German Aerospace Center (PT-DLR).

### CO<sub>2</sub>-offsetting Partner



### Institutions of the project groups



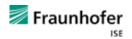


























### **Local Partners**



Hamburg – European Green Capital 2011



University of Hamburg

### **Organisational Information**

### **Opening Hours**

### **Conference Desk**

Sunday	November 6 <sup>th</sup>	4:00 PM-8:00 PM
Monday	November 7 <sup>th</sup>	8:30 AM-6:45 PM
Tuesday	November 8 <sup>th</sup>	8:30 AM-6:00 PM

### **Cooperation-Lab**

Monday	November 7 <sup>th</sup>	8:30 AM-6:45 PM
Tuesday	November 8 <sup>th</sup>	8:30 AM-5:00 PM

### Registration

#### **Pre-Conference**

Sunday November 6 <sup>th</sup> 8:30	0 AM-10:00 AM
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### Conference

Sunday	November 6 <sup>th</sup>	4:15 PM-5:15 PM
Monday	November 7 <sup>th</sup>	8:30 AM-9:00 AM
Tuesday	November 8 <sup>th</sup>	8:30 AM-9:00 AM

#### **Conference Hotline**

+49 176 7173 9191

### **Ticket for Free Beverage and Food**

The conference fee includes the welcoming reception on Sunday evening, the lunches on Monday and Tuesday, coffee breaks, and the conference dinner on Monday evening. For young researchers, the fee covers the lunch and coffee break during the pre-conference on Sunday too. Your badge is your ticket, so make sure you wear it all the time. You had to sign up for the conference dinner. Those who signed up will get a special badge marking their choice of menu. This special badge will be your ticket to the conference dinner, so make sure you do not lose it.

### **Smoking Policy**

In Germany smoking is not permitted in enclosed public buildings, restaurants and hotel lobbies. Smoking will be allowed outside the building in which the conference takes place. Tents will be provided.

#### **Use of Internet and Mobile**

We will provide you with WLAN access. In the Cooperation-Lab you will find enough tables to sit down at and work on your emails. We kindly ask you not to check your emails and not to use your phone during the keynotes and the sessions.

### **Conference Venue**

Curio-Haus KOFLER & KOMPANIE AG Hamburg Rothenbaumchaussee 11 D-20148 Hamburg

The nearest railway station is "Hamburg Dammtor", the nearest S-Bahn station (suburban rail network) is "Dammtor/Messe CCH" (approx. 500 m distance from the Curio-Haus, 6 minutes' walk).

The S-Bahn lines S11, S21 and S31 operate between Hamburg's "Hauptbahnhof" -Bahn station and the "Dammtor/Messe CCH" S-Bahn station.



#### Rooms

Conference Desk (ground floor)

### Plenary Rooms

White Hall (ground floor)
Ballroom (second floor)

#### Session Rooms

- 1 Arrowwood (ground floor)
- 2 Yew (first floor)
- 3 Photinia (first floor)
- 4 Rhododendron (first floor)
- 5 Cypress (third floor)
- 6 Pine (third floor)
- 7 Box (adjoining building, ground floor)
- 8 Skimmia (adjoining building, ground floor)

### Special Rooms

Cooperation-Lab (entrance level)
Foyer of Reflections (ground floor)
Lounge (third floor)