### **Contracting for Space** 2nd Conference on Space Project Management

The academic project "Contracting for Space" was launched in November 2009 with an initial conference, including contributions from key speakers from the European Commission, the European Space Agency, policy think-tanks and academia, national agencies, and practitioners. The project, led by Professor Dr. Lesley Jane Smith of Leuphana University, Lüneburg and Dr. Ingo Baumann of BHO Legal, Cologne, provides a first-hand insight into the legal framework surrounding European space projects, as well as into standard problems and best practices solutions when drafting and negotiating space project contracts. A coherent regulatory and legal environment, with a recognized and established contractual practice, is important for the success of the European Space Policy.

The results of the initial conference are now presented in the book publication "Contracting for Space: An Overview of Contract Practice in the European Space Sector". This compilation offers a systematic overview and analysis of the complex legal and contractual issues relevant to European space projects. It is also designed to serve as a first standard-setting tool for understanding, developing and negotiating space-related contracts within the specific characteristics of the European Union and the European Space Agency.

Legal project management is but one of the overall management aspects relevant to European Space Projects. Project Managers require the skills and tools for successful control of technical performance, risks, schedule, costs and quality assurance in a highly complex political and regulatory environment, often within culturally diversified international teams.

This second conference on "Contracting for Space" extends the scope of its 2009 predecessor from legal aspects towards integrated project management. It provides a forum for practitioners and academics alike to present and discuss the diverse aspects of space project management, including best practices and lessons learned.

Please visit our conference website

#### www.contracting-for-space.eu

### Contracting for Space 2nd Conference Space Project Management

## **AVAILABLE FOR PURCHASE**



# Contracting for Space

Contract Practice in the European Space Sector

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Lesley Jane Smith and Ingo Baumann

## **Contracting for Space**

2nd Conference Space Project Management

**17th November 2011** Bremen, Germany



WEBER-STEINHAUS &SMITH rechtsanwälte - notar - solicitors





### **Conference Venue**

The conference will be held at the premises of the German Aerospace Centre (DLR), Robert-Hooke-Str. 7, 28359 Bremen, Germany.

## Registration

Please use the registration form on our conference website www.contracting-for-space.eu/register/

### **Conference Fees**

Full Participant 380,-- EUR

Student

All conference fees include 19% VAT.

Please remit payment to following account:

Account holder	Leuphana University
Account number	106 032 261
Bank:	Norddeutsche Landesbank Hannove
Bank code:	250 500 00
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IBAN:	DE64250500000106032261
Keyword:	"Contracting for Space 2"
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### WORKSHOP PROGRAMME 16 November 2011

#### **PRE-CONFERENCE DINNER & REGISTRATION**

18:30 Pre-Conference Dinner in Hotel Atlantic (Bremen)

### **17** November 2011

#### I. WELCOME & KEY NOTE

- 8:45 8:55 Opening Speech Prof. Lesley Jane Smith and Dr. Ingo Baumann
- 8:55 9:05 Welcome Speech Prof. Hansjörg Dittus, DLR Executive Board

#### **II. LEGAL PROJECT MANAGEMENT**

 09:05 – 09:30 Presentation of the Contracting for Space Project Prof. Lesley Jane Smith and Dr. Ingo Baumann
 09:30 – 09:55 Legal aspects of Space Project Management Marco Ferrazzani, ESA Head of Legal Department
 09:55 – 10:20 Coffee Break

#### **III. STRATEGIC MANAGEMENT**

- 10.20 10:45 The impact of politics on space programs Peter Hulsroj, Director ESPI
- 10:45 11:10 How to prepare the political grounds for a space project Christine Leurquin, VP Institutional Relations, SES

#### **IV. PROCUREMENT MANAGEMENT**

- 11:10 11:35 How to organize an effective Procurement Process? Dr. Oliver Heinrich, BHO Legal
- 11:35 12:00 Managing pitfalls in subcontracting Dr. Dietrich Weber-Steinhaus , Weber-Steinhaus&Smith

#### **V. FINANCIAL PROJECT MANAGEMENT**

- 12:00 12:25 How to avoid cost overruns Dr. Vasilis Zervos, ISU
- 12:25 12:50 How well do we understand space project costs? Dr. Fabian Eilingsfeld, PRICE Systems
- 12:50 14:00 Lunch Break



#### **VI. SYSTEM ENGINEERING**

14:00 - 14:25	Project management and the importance of System engineering Dr. Ingo Engeln, OHB			
14:25 - 14:50	Systems Engineering, Operations Engineer ing and Project Management : the multifac- eted challenge of large, strategic and complex systems Marco Lisi, ESA Galileo System Engineering and Operations Manager			
VI. RISK AND SECURITY MANAGEMENT				
14:50 – 15:15	Managing the risks of space projects Dr. Michael Soelter, EADS			
15:15 – 15:40	Management of security and commercial in confidence aspects René Oosterlinck, former ESA Director Navigation			
15:40 - 16:05	Tea Break			
VII. LESSONS LEARNED				

#### 16:05 – 16:30 Lessons Learned and Perspectives Prof. Bernd Madauss, PMT 16:30 – 16:55 Hidden drivers of cost and schedule in institutional space programs Peter Dubock, former ESA Inspector General

#### **VIII. CONCLUSIONS**

17:00 - 17:30	Panel Discussion
17:30 - 17:45	Concluding Remarks
17:45 – 19:00	Close-out Reception

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